



CITY OF SAN ANTONIO

2017 Bond: Consultant Selection, Scoping,
Negotiating – Lessons Learned
January 25, 2019

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Goals

- Construct improvements to San Antonio's infrastructure
- Meet Public Expectations
- Complete projects by 2022
 - Streamline process to get consultants under contract
 - Stay on schedule



Consultant Selection

- Mass Selection:
 - 48 Consultant Teams Selected
- Consultants able to rank preferred projects
- Roadway or Drainage (Consultant Preference)
 - 58 - SOQ's received for either road or drainage projects
 - 10 - SOQ's received preferred roadway project
 - 3 - SOQ's received preferred drainage project
- Up to 12 SWMBE Points



Negotiations

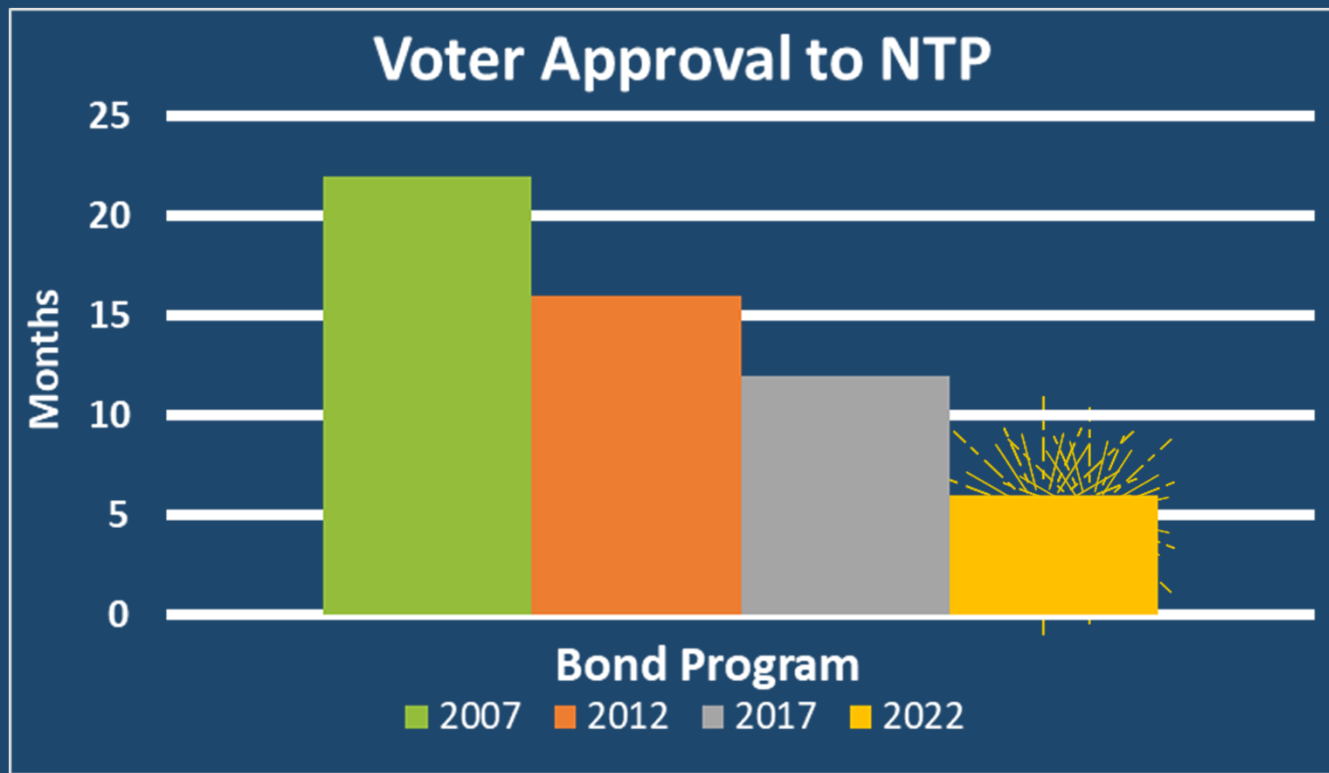


Negotiations

- Utilized Fee Table
- Complexity Factors
- Some projects required a Preliminary Engineering Studies
- Smaller projects didn't require large teams
- ✓ Roadway Reconstruction and Drainage
- ✗ Pedestrian / Enhancement Projects



Results



Recommendations

- Start Early
 - Pre-scoping meetings with SAWS, CPS, Telecoms
 - Define project goals and budgets
- Clarity is Key
 - More defined scope = less risk, Less risk = lower fee
 - Align GSOS and PWP with DGM requirements
 - Include Pedestrian / Enhancement Requirements in DGM
- Project Size Matters
 - Negotiate Pedestrian/Enhancement Projects separately
 - Group smaller projects





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